



Kaggle Expert (Datasets &amp; Notebooks)

Digital Transformation Leader

E-Commerce &amp; Super App Architect



## Contact &amp; Personal Details

## Hassan Jameel Ahmed



hassan.j.a@hotmail.com



0509684720



Saudi Arabia – Makkah/Jeddah



linkedin.com/in/hassanjameel



Dec 1984



Married – Three children



Indian



2010463459

## Skills

Strategic Planning &amp; Execution.

Business Strategy &amp; Growth.

Change Management.

Team Leadership.

Innovation &amp; Continuous Improvement.

Customer Experience Strategy.

## LANGUAGES

Arabic ★★★★

English ★★

## SUMMARY

- Senior Digital Transformation Leader and AI-Driven Data Science Executive with 20+ years of experience leading large-scale programs and building enterprise-grade digital ecosystems that deliver direct business impact. Deep expertise in Artificial Intelligence, Machine Learning, Generative AI, and Agentic Systems, and a **Kaggle Expert (Datasets & Notebooks)** with **36+ medals** for advanced analytics and predictive modeling.
- Led strategic initiatives generating **700M+ SAR in revenue**, increased digital adoption by **75%** and engagement by **60%**, delivered Super Apps, e-commerce platforms, loyalty ecosystems, farm-management and online veterinary clinic solutions, and digital communities, integrated SAP, Oracle Fusion, Dynamics AX, Odoo, and Infor, and built and led high-performing cross-functional teams across technology, data, product, and marketing.

## EDUCATION &amp; Diploma

Simplilearn in collaboration with IBM  
Master, Data Science

2022 – 2023

American University  
BSc, Computer Science

2004 – 2008

JICC Institute  
Diploma, Programming Technology

2002 – 2004

## TECHNICAL SKILLS



- Data Science & AI:** Data Analysis, Machine Learning, Deep Learning, Generative AI, and Agency AI.
- AI Platforms:** ChatGPT, Perplexity, Copilot, Cursor, Claude, Kimi.
- Python Libraries:** Pandas, NumPy, Matplotlib, Seaborn, Scikit-Learn, TensorFlow, Keras, OpenCV.
- ERP System:** SAP, Oracle EBS, Oracle Fusion, Microsoft AX, and Odoo.
- Languages:** Python, C#, ASP.NET Core.
- Data Visualization and creating reports by:** Excel, MS Power BI, Cristal Report, Google Data Studio, and Google Collab.
- Web techniques:** HTML - SCC - JavaScript - JQuery - JQuery UI – Jquery.
- Database:** SQL Server, Oracle DBA, and MySQL.

## CERTIFICATION



- SDAIA AI Advance Knowledge 2025
- Diploma, Python Deep Learning 2022
- Diploma, Python Machine Learning 2022
- Diploma, Python Data Science 2021
- PMP (Project Management Professional) 2016



**United Group - one of AL Muhaidib Group Companies (FMCG)**

from Nov 2023 to Present

## E-commerce Manager

### Key Achievements:

- Led the **digital transformation** of the **United Group** platform, achieving **700M+ SAR digital sales** (2024–2025).
- Increased **digital user adoption** by 75% and improved **engagement** by 60% through **AI-driven personalization** and **UX optimization**.
- Delivered **40% revenue growth** by building a unified **digital sales ecosystem** with **analytics, automation**, and **smart operations**.
- Launched 5 strategic digital projects including **E-store, Super App** modules, **logistics App, loyalty App**, and **digital screens network**.

### Responsibilities:

- Designed and executed **data-driven E-commerce** strategies powered by **analytics, AI insights**, and **automation**.
- Built **predictive dashboards** for **sales, inventory, customer behavior**, and **operational efficiency**.
- Streamlined digital operations by integrating **SAP, ERP**, and **logistics flows**.
- Managed Super App development including **Online vet clinic app, Community app, Farm management app, delivery workflows**, and **loyalty programs**.

**Projects:** Apple Store, Google Play Store (**United Feeds**).

United Feeds App

Mobile Sales App

E-commerce store

Build a Community

Loyalty Program

Transportation and Delivery

Online Veterinary Clinic

Farm Management

**Sizal Group Co. (Marketing - Restaurants - Online stores)**

from Feb 2022 to Oct 2023 (2 Years)

## E-commerce Projects Manager & Data Analyst

### Key Achievements:

- Proven track record of **Projects** in **building dashboards** and **analyzing data** across **Several industries** and **companies** using various tools: **Python, Microsoft Power BI, Google Data Studio, MYSQL, and Excel**.

### Responsibilities:

- **Managing operational processes** in **Electronic stores**.
- **Conducting Complex data analysis**.
- **Building reports and Dashboards**.
- **Collaborating with the Sales and Marketing department** to **improve sales processes**.

### Projects:

Hobb E-Commerce store

<https://hobbapet.com/>

Eqpt E-Commerce store

<https://eqptsolution.com/>

Grandmas E-Commerce

<https://grandmas-ksa.com/>

Rawah E-Commerce store

<https://rawaahstore.com/>

**Candy Sugary Co. (Sweets and chocolate)**

from Jun 2016 to Feb 2022 (6 Years)

## Information System Manager

### Key Achievements and Responsibility:

- Analyzed **small and large datasets** using **ELT and EAD techniques** with **Python libraries**.
- Prepared **management reports** outlining **trends and predictions** based on **data**.
- Applied **accurate algorithms** to **datasets** for **effective solutions**.

### Projects:

Qatarat E-Commerce store

<https://qatarat.cafe/>

Mobile Application

Oracle Cloud ERP System

Kastane E-Commerce store

<http://kestanealsultan.com/>

POS - Foodics

HR – Jisr

**Application Manager****Key Achievements and Responsibility:**

- Led the development of an **E-commerce platform** using **Magento** for ready-made products and **WordPress**.
- Planned and implemented the **HRMS MenalTech system**, including **Payroll, Time and Attendance, Self-Service, Appraisal, Career Path, Manpower, and Recruitment Planning** for over **700 employees**.
- Implemented and managed a **Business Intelligence (BI) system** and **Data Warehouse** to support **analytics reporting and automation**.
- Served as the **leader** for the **ERP (Infor M3) implementation and planning**.
- Acted as **Project Manager** for the implementation of the **local system** and **POS (Retail Pro)** across **40 stores**.
- **Managed** over **52,000 SKUs** (fabrics for ready-made thobes, ready-made garments, and accessories) in our **ERP and POS systems**.
- Led a **digital signage project** using the **SCALA system** in **40 showrooms** with **70 screens**.

**Projects:**

AL Shiaka E-Commerce

<https://www.alshiaka.com/>

Lowson ERP System

NZATAT (HRMS)

Mena I Tech

Mena Payroll

Mena HR

POS - Retail Pro

**Rawahel Al-Mashaer Co. – Rawahel Holding.**

from Nov 2008 to Jun 2014 (6 Years)

**Applications Supervisor****Key Achievements and Responsibility:**

- Led the **full implementation** and **Project management** of all **company systems** using **Microsoft Dynamics AX (HR, Payroll, Maintenance, Inventory, CRM, Catalog, and Fleet Management)** for over **950 employees**.
- Managed the project for a **Fleet Tracking System (GPS)** for **800+ buses**.
- **Integrated the Tracking System** with the **ERP system**.
- Provided **Support**, including relevant **Execution reports** and **procedural documentation**.
- Scheduled **Database application backups** using **Standard procedures**.
- Developed **reports** using **Microsoft Dynamics, X++, Crystal Reports, and Microsoft Reports**.

**Projects:**

ERP Microsoft Dynamics AX

ERP Open Taps

Tracking System (GPS)

**Holy Makkah Municipality**

from Sep 2005 to Nov 2008 (3+ Years)

**Oracle Programmer**

- **General Development System** by **Oracle 6i - 10g (Forms - Reports - SQL - PL/SQL)**.
- **Users Training and Provide Training** for Employees in Different Implementing Phases.